



## 2019-2020 Paoli Peaks Corporate Partner Program

### Welcome prospective Corporate Partner!

Paoli Peaks is proud to stay committed to growing involvement in the sports of skiing and snowboarding. Through our Corporate Partner Program, your company can offer exclusive discounts to your employees to promote participation in a winter sport as part of a healthy and active lifestyle.

### Partner Benefits

- No cost for participation or involvement.
- Discounted lift tickets for your employees and their families just for being part of your team.
- Opportunities for partners to earn rewards.
- Easy to manage and use.

### Program Enrollment & Eligibility

Regional Corporations with at least 200 Employees are eligible to enroll in our Corporate Partner Program. To get started simply contact our Sales Manager for an enrollment package.

### How the Program Works

Upon enrollment, your company will be issued a link to our site, an official login, and promotional materials. Designate a point person to advertise and promote the online offers to your employees. Paoli Peaks will provide a PDF handout explaining the online purchasing process of discounted tickets, which can then be distributed to your employees via copies, email, and/or displayed in the employee benefits section of your company's website (not for public display). Employees can log-in and purchase discount tickets on the Paoli Peaks website at their convenience. To redeem discount tickets, Employees will present their company identification and a photo ID along with their order confirmation to the Paoli Peaks Ticket Windows.

Redemption Item	Paoli Peaks Retail Rate	Corporate Partner Rate	Savings
Midweek (non-holiday)	\$41 Lift & \$30 Rental	\$32 Lift & \$25 Rental	20%
Weekends & Holidays	\$48 Lift & \$30 Rental	\$37 Lift & \$25 Rental	21%
Friday & Saturday Evenings (3pm-1am)	\$41 Lift & \$30 Rental	\$30 Lift & \$25 Rental	23%

### Partner Rewards

The Corporate Partner Program hinges on each company's efforts to promote the program and make these great benefits available to employees. We're here to help every step of the way but want to reward those partners that have a high level of employee participation. That's why for every 25 Corporate Tickets redeemed by your employees we'll issue your company a complimentary lift ticket!



**2019/2020 Corporate Partner Program  
Enrollment Form**

To enroll in the Paoli Peaks Corporate Partner Program please first designate a representative to manage all program materials and list their contact information on this form. A signed copy of the Corporate Partner Sales Agreement will need to accompany this form to complete enrollment.

Company Name \_\_\_\_\_ # of Employees \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Representative Name \_\_\_\_\_

Representative Title \_\_\_\_\_

Contact Phone Number \_\_\_\_\_

Email Address \_\_\_\_\_

Each Corporate Partner will need to designate the approved method of Company ID to be provided at the time of ticket redemption. Please select from the following options:

Company Badge \_\_\_\_\_ Employee Paystub \_\_\_\_\_ Other \_\_\_\_\_

**Please return completed Enrollment & Order Form and signed Sales Agreement to:**

Sylvia Crick  
Group Sales  
P: 812.723.4696 ext 223  
F: 812.723.2300  
E: sales@paolipeaks.com

Paoli Peaks  
2798 W CR 25 S  
PO Box 67  
Paoli, IN 47454



## 2019-2020 (200+) Corporate Partner Program Sales Agreement

Please review the following program perimeters to complete your enrollment in the Corporate Partner Program. Any questions regarding these guidelines as listed may be directed to the Paoli Peaks Sales Director listed at the end of the agreement.

### **Program Enrollment**

To be eligible to enroll in the Paoli Peaks Corporate Partner Program companies must have at least 200 employees. Upon enrollment, a company representative must be designated to internally manage the program including communications with Paoli Peaks, internal advertising and promotion, purchase and redemption process.

### **Advertising**

Paoli Peaks agrees to supply the partner with necessary promotional materials to encourage employee participation in the benefits program. The partner must agree to display Corporate Partner Program and related information on company information bulletin boards; advertise the availability of the Corporate Program on internal newsletters and the like; and make available any additional promotional opportunities. Paoli Peaks is happy to schedule a representative visit to the partner's workplace during the launch of this program.

### **Corporate Discount Ticket Distribution**

Corporate Discount Ticket are available for purchase via your companies' office login at [www.paolipeaks.com](http://www.paolipeaks.com) online shopping cart only. Discounted ticket guidelines include:

- Your Company's official Login and Discounts are not to be distributed to the general public. Any partner found doing so will be removed from the Corporate Partner Program.
- Discounts are valid for any full- or part-time employee.
- Employees may purchase the discounted tickets for their immediate family members (as defined by dependents). Employees may not use discounts for non-dependent guests. Any employee found doing so will forfeit their ability to redeem discounted tickets.
- Discounted Corporate tickets have no cash value and are prohibited from resale.

### **Corporate Discount Ticket Redemption**

- When purchasing tickets, employees will choose which day they plan on visiting. Discounted tickets are valid only for the day chosen by the employee at the time of purchase. All tickets expire End of Season.
- Discounted tickets cannot be applied to snow tubing.
- To redeem, employees must present a valid company ID and photo ID to the Paoli Peaks Ticket Windows. Valid Company IDs may include an employee badge, paycheck stub, insurance card, or other approved ID method as outlined on the Corporate Enrollment Form.
- Immediate Family members using a corporate ticket must accompany the employee to the Ticket Windows.
- Employees without a valid company ID present may be refused the discounted rate at the discretion of Paoli Peaks.

### **Redemption continued....**

- Employees without a valid company ID present may be refused the discount at the discretion of Paoli Peaks.

**Program Rewards**

Paoli Peaks agrees to reward outstanding partners with additional incentives. For every twenty-five (25) Corporate Tickets Redeemed, one (1) complimentary All Day Adult lift ticket voucher will be issued to the partner. Complimentary tickets may be utilized at the company's discretion, however are prohibited from resale. Rewards will be tallied and processed intermittently throughout the season on the following dates: December 31, January 31, February 28, and March 31. Reward tickets processed prior to March 1, will be issued for use during the current season; reward tickets processed on or after March 1, will be issued for use during the following winter season contingents upon partnerships renewal.

The terms of participation in the Corporate Partner Program commence upon receipt of this completed agreement, in conjunction with the Enrollment & Order Form. If the partner wishes to dissolve the program at any time, please send a written statement to Paoli Peaks.

By signing below, I contest that I am an authorized agent of the listed partner. Both my employer and I have read and agree to comply with the terms and conditions set forth in the Corporate Partner Program Sales Agreement as they are outlines above.

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Corporate Partner

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Representative Name

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Representative Title

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Sylvia Crick  
Group Sales  
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